

SACS Aerospace GmbH
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Ten-year contract for Split Scimitar Winglet wing modification kits: SACS Aerospace enters into cooperation agreement with Aviation Partners Boeing

Empfingen, November 2022. SACS Aerospace, based in southern Germany, has signed a supply contract with US-based Aviation Partners Boeing (APB, Seattle) for worldwide delivery of Split Scimitar Winglet wing modification kits for Boeing 737-NG aircraft. The contract has a term of at least ten years and is valued at up to USD 150 million. "This is a huge success for SACS Aerospace and another instance of the well-deserved recognition our work has received in recent years," says Managing Partner Oliver Dratius, expressing his delight with the new agreement.

Benefits for airlines that add winglets: fuel savings and significant reduction in carbon emissions

With approximately 1500 aircraft already converted, the remaining addressable market for 737-NG Split Scimitar Winglets is over 5000 aircraft.

By 2032, at least 2400 of them will be converted or retrofitted with SACS' "737-NG Winglet Modification Kit." The new aerodynamically optimized wingtips are a retrofit of the existing Blended Winglets and will benefit airlines in a number of different ways. The reduced drag decreases jet fuel consumption by up to an additional two percent compared with Blended Winglets, corresponding to an average CO2 reduction of 1274 metric tons (737-800) and 1585 metric tons (737-900ER) per aircraft per year. These are crucial selling points for the airlines in an era in which fuel prices are steeply rising and global climate protection efforts are intensifying.

Everything from a single source: Production and supply chain management through SACS

SACS Aerospace will supply three different versions of the complex retrofit kits directly to Aviation Partners Boeing. For example, well-known low-cost carrier Ryanair has recently commissioned the conversion of over 400 737-NG aircraft. In addition to production, SACS Aerospace also handles worldwide supply chain management, making the company a "one-stop shop." Mike Stowell (CEO at APB): "We chose SACS Aerospace because they are cost competitive, have a modern facility, and are strategically located to support kit deliveries throughout Europe and worldwide. We are pleased to announce SACS Aerospace as our new partner and look forward to fostering our long-term relationship." Thomas Knechtel (Director of Commercial Aviation at SACS Aerospace) adds: "We are very proud to have been awarded this groundbreaking contract. On the one hand, because we can use our expertise to make a significant contribution to further reducing global carbon emissions. On the other hand, because this cooperation allows us to secure and even expand jobs at our two sites in Empfingen and in Oповu (Serbia) on a lasting basis.

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About SACS Aerospace:

SACS Aerospace was founded in 2002 as a development and production company concerning itself with innovative solutions ranging from single components to system assemblies.

State-of-the-art manufacturing technologies and effective supply chain management enable the highest level of precision. Proven experts in the areas of aerostructure, interiors, and standard hardware ensure that the required expertise and experience are on hand. The owner-managed company is headquartered in Empfingen between Stuttgart and Zurich.

About Aviation Partners Boeing:

Aviation Partners, Inc., based in Seattle, Washington, is a world leader in advanced winglet technology. Founded in 1999, Aviation Partners Boeing (APB) is a joint venture between Aviation Partners, Inc., and The Boeing Company, with the goal of equipping Boeing aircraft with winglet technology. APB combines the innovative power of Aviation Partners with the global strength of Boeing.

Additional information is available at:

www.sacs.aero

www.aviationpartnersboeing.com

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